

Contents

ICORE ERP	2
An Integrated Information System designed for All Industry	2
Functional Modules of ICORE ERP are:	2
Highlights of ICORE ERP	2
Sales & Enquiry Management.....	3
Sales and Enquiry Management Modules are:	3
Production, Delivery & Fleet Management	4
Production Management Modules are:.....	4
Purchase Management	5
Purchase Management Modules are:.....	5
Finance and System Integration	5
Finance Management Modules are:	5
Asset Management	6
Asset Management Modules are:.....	6
Human Resources and Payroll Management.....	6
HR and Payroll Management Modules are:.....	6
User and Administrator.....	7
Authenticated Roles and Permission	7
Multi Company.....	7
Multi Language	7
Company Default Account Setting	7
Reports.....	7
Sales and Enquiry Management Reports.....	7
Purchase Management Reports	7
Production, Delivery Orders and Fleet Management Reports	8
General Ledger Reports	8
Financial Reports.....	8
Asset Management Reports	9
Human Resource & Payroll Management Reports	9

ICORE ERP

An Integrated Information System designed for All Industry

ICORE ERP, being a complete business ERP solution, provides real-time solutions needed to gain control on all aspects of your business process such as: Sales, Production, Purchase, Inventory, Accounting and HR & Payroll Managements.

The operating model of the industry demands operation agility, better resource planning and need for real time monitoring. ICORE ERP helps in addressing areas of concern such as receipts and tracking Sales, Purchase, Inventory and Accounting. ICORE ERP combines the power of domain expertise and technology and integrates various functional applications of an enterprise.

A ICORE HR and Payroll Management System, is basically an intersection of human resources and information technology through HR software, including those related to human resources and payroll management. A ICORE ERP allows a company to plan its salary expense more effectively, as well as to generate payroll .Then the ideal choice must be ICORE ERP!!!. ICORE ERP is affordable, powerful, yet flexible web based Enterprise Resource Planning software.

Functional Modules of ICORE ERP are:

1. Sales and Enquiry Management
2. Production & Delivery Order Management
3. Purchase Management
4. Accounting and Finance Integration (ERP/ Tally and QuickBooks Integration)
5. Inventory Management
6. Human Resource (Employee/ Employment details, Leave, Claim, Timesheet etc.)
7. Payroll Management (Employee salary processing, Payslip generation. etc)
8. Asset Management
9. Reports.

Highlights of ICORE ERP

ICORE is a comprehensive ERP on with the following features:

1. Secure: Authorisation (Role based) authentication.
2. Easy Manage Sales & Purchase configuration
3. Simple: Easy implementation process, Light weight, and Smooth flow across the supply chain.
4. ICORE ERP Provided High Accounting Standard.
5. Network: Supports hybrid network and works well even in lower bandwidth.
6. Record standard employee information, including addresses, phone numbers, dependents, salary and position history, emergency contacts, and benefit availability and usage history.
7. Ability to record your employees' performance reviews and be able to generate reports of all the previous reviews as well as compare them with other employees' reviews.
8. Includes most of the standard compliance forms and documents to help you hire, manage and terminate employees the right way.
9. Reports: Real time data analysis reports.
10. Add-on: Automated E-mail and SMS alerts.

Features of ICORE ERP

1. Multi-Company Handling
2. Multi Language Options
3. Customized User Rights for each Screen
4. Standard alert notification
5. Role based User level Login
6. Multi Skin Options.

Sales & Enquiry Management

In today's competitive market place where winning a new customer and retaining an on-board customer for future business is all the more important than it has ever been in the past. Sales & Enquiry Module (S&E) of ICORE ERP is essentially like a CRM (Customer Relations Management) software, being used extensively in many other segments of businesses and industries, to capture sales leads, manage sales enquiries & bids, competition information etc. at all the prospective customer touch points. However, ICORE ERP suite has a special appeal because to ready-mix industry since it is more ready-mix industry centric embodied with specific functionality.

Many statistics show that if all sales personnel, all prospective sales/enquiries, projects, competitors are orchestrated well, it invariably leads to higher sales confirmations, sales person productivity, enhanced image in the market, customer confidence and over all rejuvenated business in the company.

With the cogency of its analyzing depth, ready-mix company can work more smarter by seeing past performance in terms of AWGM (Average Weighted Gross Margin) on the projects completed, enabling them to pursue projects of a specific kind or nature, chipping in better AWGMs to company's lucre. On implementing Sales & Enquiries Module, ready-mix company has an overall control over organization and management of its customers, competitors, sales leads, enquiries, sales men productivity, performance, and projects lost etc.

Sales and Enquiry Management Modules are:

1. Client
2. Customer
3. Consultant
4. Competitors
5. Projects
6. Contacts
7. Enquiry Preparation
 - a. Customer, Project and Location
 - b. Marketing Info
 - c. Product Specification
 - d. Pricing
 - e. Forecasting
 - f. Approval
8. Quotation Preparation

Production, Delivery & Fleet Management

Production is the centralized hub for your delivery operations. Your customers want the right product according to their schedule. You want to minimize the amount of resources needed in order to meet their demand. These are complex constraints to reconcile but they are essential to your profitability and your customer's satisfaction. We support you in your operations from the quote stage to job schedule, customer order entry, resources planning, production planning, dispatch and delivery.

Your revenues are limited by the amount of concrete you can deliver. For that reason, you want to know where your trucks are and when they will return. Delivery schedules may be adjusted in real-time during the day depending on truck status and driver availability. A geo-mapping interface along with the GPS tracking tells you when a truck should be ready for next delivery. Mapping is ideal for planning ahead and computing delivery charges according to your delivery fee structure.

ICORE ERP allows you to control costs by centralizing your dispatch while performing production from the closest plant to the delivery site. Orders may include hardware items, equipment, or any important customer requests. ICORE ERP communicates the order to your batch operators and ensures nothing is left behind.

With ICORE ERP optimize your resources while delivering the right product, at the right time.

Also the pump operators can be equipped with hand held data acquisition devices to record timings like pump start time, end time, client etc which can be downloaded from these devices directly into the application for producing pump delivery notes quickly and accurately for invoicing to the client. Companies can also send SMS messages automatically generated by application to driver's mobile phones as a reminder if they are overdue from their tips. On implementing the Production Module, ready-mix company has an overall control over organization and management of its production, deliveries, 'If Any' concrete return and fleet management functions.

Production Management Modules are:

1. Customer Order
2. Delivery Order
3. Monitor Shipping Status
4. Returned Delivery Note
5. Invoice Preparation (Consolidate)

Purchase Management

Purchase operation, like any other manufacturing business constitutes an important function of the company. Purchase Management of materials like its source of supply, categories, characteristics, stocking, procuring etc. Automation of Purchase facilitates its timely ordering, procurement, optimum usage and storage for seamless production schedules.

On implementing the Purchase Management, if company has a complete control over its purchase management, its organization and can view or print any of the predefined set of reports. Optionally, any business specific materials reports can be tailored on demand based.

Purchase Management Modules are:

1. Vendor Management
2. Purchase Requisition
3. Purchase Order
4. Purchase Order Approval
5. Purchase Receipt
6. Purchase Entry
7. Transporter Purchase Entry
8. Physical Stock Entry

Finance and System Integration

ICORE ERP offers you visibility of your business performance and integration with your accounting.

Solution comes with standard integration to Tally and QuickBooks (accounting software) and export capabilities to Excel. There are no limits to system integration with Open API. This module comes with an open programming interface that leverages web standards in software integration. This allows you to automate almost every transaction you would normally perform from the software interface: order entry, inventory transactions.

The data manipulation features of the solution provide a comprehensive set of import and export capabilities. You will never have to re-enter/re feed your valuable data if you adopt ICORE ERP's solution.

ICORE ERP provides a built-in interface for invoicing your customer, managing their credit line, and collecting receivables. It also comes with complete inventory management, your stock consumption and current position. You can also tighten your supply chain and optimize your cash flow.

We provide you the tools to measure your performance and increase your profitability. An exhaustive list of production and financial reports are delivered as part of the solution.

Finance Management Modules are:

1. Chart of Accounts Management
2. Generate Invoice
3. Cash Receipt Voucher
4. Cash Payment Voucher
5. Journal Voucher
6. Bank Receipt Voucher
7. Bank Payment Voucher
8. Debit Note

9. Credit Note
10. Cheque Printing
11. PDC Reconciliation
12. Bank Reconciliation

Asset Management

Assets are an important function of the company because company business requires a very large upfront investment in high value expensive assets like vehicles, company assets etc. Therefore assets management, their depreciation, sale/purchase and write off plays an important role in company's balance sheet outlook. ICORE ERP uses straight line method of depreciation for calculating assets monthly depreciation. On implementing Assets Management, A company will have an overall control over assets depreciation, sales, and write off functions. Users can view or print any of the predefined set of fixed assets reports. Optionally, any business specific accounting reports can be tailored on demand based.

Asset Management Modules are:

1. Asset Master
2. Asset Depreciation Entry
3. Asset Management
4. Asset Transfer
5. Predefined Set of Reports

Human Resources and Payroll Management

Human Resources potential of an IT company, their management, salaries, leaves, skills, visas, passports, career progression, increments, and their trainings to keep the work force switched on, are all carried out in HR & Payroll Management of ICORE ERP. The module is not just processing of salaries, leaves and visas etc but is dynamic in nature in the sense, it evaluates employees skill sets, performance appraisals, career progression, recognitions, awards etc so as to keep this creative power of the company motivated and productive.

HR and Payroll Management Modules are:

1. Employee Master
2. Employment master
3. Leave Management
4. Claim Management
5. Timesheet Management
6. Reimbursement
7. Payroll Management

User and Administrator

Access controls are collections of rules which define access to various modules of the ICORE ERP. Through building user roles and assigning people to them, you can choose to allow and restrict the role's access.

- Different modules of ICORE ERP to reflect the tasks the user is responsible for.
- Records within the system, and how the user can interact or operate with them (e.g. view, edit, delete)

Authenticated Roles and Permission

The authenticated role refers to a user of the ICORE ERP who has logged in with an account the administrator has created. This is the default role for all new user accounts.

Multi Company

ICORE ERP allows to handle Multi Company features and the user can choose the respective company and login.

Multi Language

ICORE ERP's extensive feature to handle multi language functionality. This is very helpful for management to be able to view reports by choosing their preferred language.

Company Default Account Setting

ICORE ERP provides a user interface to set up the company's default account settings.

Reports

Sales and Enquiry Management Reports

1. List of all Quotations
2. List of all the Tendered Projects
3. List of all the Secured Projects
4. List of all Lost Projects
5. Consultant Reports
6. Client Reports
7. Tender Lost reports
8. Live Sales Reports
9. Sales Summary
10. Sales Annual Summary(All)
11. Sales Annual Summary(Salesman)
12. Gross Margin Contribution Simulator
13. Competitor Report
14. Customer History
15. Project History
16. Customer Mailing Labels

Purchase Management Reports

1. Daily weight report
2. Daily purchase summary
3. Transfer notes

4. Monthly summary
5. Purchase cost analysis
6. List of Purchase categories codes
7. Monthly & yearly purchase consumption reports

Production, Delivery Orders and Fleet Management Reports

1. Daily statistics sheet
2. Trips under loaded and loss report
3. Trip variances and cost efficiency report
4. Daily fuel and usage statement
5. Weekly summary of plant utilization
6. Missing/Lost Delivery Orders
7. Customers deductions
8. Invoicing feedback
9. Sales forecast(projects under construction or supply)
10. Delivery notes summary for the month
11. Production v/s invoiced raised for the month

General Ledger Reports

1. Statement of Accounts – Customers
2. Statement of Accounts - Suppliers
3. Outstanding invoices statement of account
4. Vendors Aging
5. Vendors Invoices Checklist
6. Bank Vouchers Checklist
7. Cash Receipt Vouchers Checklist
8. Invoice Printing
9. List of Invoices – Station wise
10. List of Invoices – Salesman wise
11. Vouchers Audit Trial
12. Daily Collection Report
13. Collection Report as on date
14. Outstanding Invoices statement of accounts
15. Journal Vouchers Printing
16. Cash payment Vouchers Printing
17. Bank Vouchers Printing
18. Cash Receipt Vouchers Printing
19. Bank Receipt Voucher Printing
20. PDC Received List
21. PDC Issued List
22. PDC Received Aging
23. PDC Issued Aging

Financial Reports

1. Chart of Accounts Hierarchy
2. Chart of Accounts at a Glance
3. Chart of Account Groups and Codes
4. Chart of Account Ledger Entries
5. Chart of Ledger Balance
6. Movement Trial Balance (Level wise)

7. Detail Trial Balance(Level wise)
8. Profit & Loss as per template
9. Balance Sheet(As per template)
10. Ledger Report

Asset Management Reports

1. Asset List
2. Monthly Depreciation
3. Monthly Depreciation Consolidated
4. Addition/Deletion within a period
5. Asset Status

Human Resource& Payroll Management Reports

1. Employees List
2. Employees Documents List
3. Employees Insurance Details
4. Employees Job and Pay Details
5. Employees Monthly Payslip Reports.
6. Employee Bank Info
7. Daily Attendance Report
8. Monthly Attendance Report
9. Absence Report
10. Employee Leave Details
11. Monthly Claim Report.
12. Payroll Report
13. Payroll Approval Report

IMP: Some of the above reports will be prepared on demand bases.